

Forum:[Hack Forums](#)

Thread: [I made \\$1600 off of craigslist today and here's how I did it](#)

Who Soup - June 21, 2015, 1:23 am

Hey guys,

Here is my personal guide on how I made \$1600 off of craigslist today.

Intro

For those of you who don't know me, I'm a business student majoring in marketing and minoring in business law. Money has always been my passion ever since day one. I feel bad sleeping because every second I'm sleeping is a second I'm not making money. If you share this same passion for money this guide will help you achieve your goals. I can't offer any type or promise that this will work but this is what I have done and it has worked for me.

Key point: YOU WILL NEED SOME SORT OF STARTING CAPITAL

The Methods

Tools

What is a tool? is it just something you're dad or grandpa uses to fix up his car? no; It's a lot more than that. Tools are the building blocks for white hat (or black hat) money making.

For example, Here is a 2 stage vacuum pump used for diagnosing car AC. It's a \$120 capital investment (for the pump). In most areas of the world the demand to fix your AC (especially because summer is here) is pretty high. To diagnose a car in the shop might cost someone thousands. Why not do it for \$60 - \$100? After 2 clients you already paid off your capital investment and you are now raking in pure profit. This doesn't have to be limited to just the automotive industry, you could buy things such as a 3d printer and sell objects or have a printing service, you could buy a normal printer and mass print things for people, you could buy a computer and have an infinite amount of options, you could buy a embroidering machine and custom stitch logos or holiday themed products, sewing machines, wrenches, sewage snake, lock picks, servers, the list can go on and on. The most important thing to do and the easiest way to do choose is to find something you enjoy doing and monetize it. Follow your passion first and the money will come in after.

Risk factor: Medium/Low

Build something

Say you're good with your hands, you're an engineering type of person why not put that to use? You can do things like building/designing technology, houses, landscaping (such as waterfalls or pools), building cars or bikes, etc. This can depend on your skill level though you can also do this with minimal skill; Here's how.

Pallet furniture

5 palets for \$20

<http://losangeles.craigslist.org/sgv/for/5059976487.html>

how to make:

<http://www.instructables.com/id/Pallet-Chair-1/>

Sells for \$500 each

https://www.etsy.com/listing/215549463/pallet-furniture-pallet-sofa-love-seat?utm_source=google&utm_medium=cpc&utm_campaign=shopping_us_a-home_and_living-furniture-other&utm_custom1=3549faf7-a73c-49a8-c399-0000330b10f5&pid=215549463&gclid=CIfXp8eooMYCFUdufgodrX0FvQ

this uses 2 pallets so \$20 capital investment, \$8 per chair with one pallet left in your inventory.
Potential gross sales: \$1000 net profit: \$980.

Risk factor: Medium/Low

Flipping

Flipping is one of those things that everyone who is trying to monetize off of craigslist tried to do at one point. The object of the game? Buy something that's worth of value low and sell it for more than you bought it. This is personally how I made \$1600 today, though please keep in mind I've done the rest of these methods to balance out my risk factor. THE MOST IMPORTANT THING that you can do when flipping is buy something that you don't mind keeping. People move very very often where I live and they need to get rid of items in a hurry. If you live near a military base, look to purchase from them, some may be desperate to sell their items because they can't take it with them for what ever reason. Also pick a item that's in demand. Don't buy and sell super rare Pokemon cards or #2 pencils; pick something that people want but not something that's extremely selective. Some good things to buy and sell (though they may vary by area) are: cars, bikes, mopeds, drones, phones, wallets (or knock offs), etc. Stay away from: Computers, Jewelry, Cloths, Appliances, etc.

What I did today:

(2) Motorized bike(s) (Asking \$300 each)

Purchased for: \$400 for both

Resold (with in 2 hours) for: \$1000 each

\$2000 Gross

\$1600 Net

Risk Factor: Medium/Risky

How to negotiate a price

"25% method"

Most people are comfortable with knocking off 25% from their deal. The way to do this goes as follows:

Listed price: \$100

You: I'll offer you \$50...

Them: Gee man, idk that's kind of low

You: max I can do is \$75 man
Them: ok I guess that's ok.

first knock the price by 50%, see what the rebuttal is if it's worth it then take it, if not offer 25% - 30% of the original asking price.

Obviously you can push for a higher percentage off and this will depend on the starting price of the item and how flexible the person is on the price. More discount = Higher risk. Pro tip, if they look sketchy don't do a drastic change. Also if they said they're firm on the price you have a 50% chance that you could piss them off. Also, keep your money in sections. What I mean by that is say for the above example you have 5 \$20 bills. keep \$60 in one pocket and \$20 in a different pocket. This way when you pull out your money to count you won't show them that you have more than you offered. This is a good way to make sure the final transaction leaves on a good note.

"Misericordiam"

If you have taken a logic course you would know that misericordiam is the act of making someone pity you. This method sadly works often but does not work on everyone. Tug on their emotions; "it's for my sick brother", "i'm buying it for a kid that just finished his chemo therapy", "it's the only thing that will make me happy". Don't drop a misericordiam line too often or they'll just get irritated. Also if you're truly lying don't just drop a line and don't ever mention it again. Say something relevant to your misericordiam line to show that it wasn't just fake; they'll think it's on your mind.

3 Fundamentals

One of the most key things to do when you're trying to negotiate a price is to show interest but not overly excited, play out the situation depending on the person, and know when to call it quits. By understanding these 3 fundamentals you can almost always negotiate a price lower than their original asking price.

By showing interest but not excitement shows that you're wanting what their selling but you're also willing to walk away if you have to. This mentally fucks them up because they don't want to lose the sale, in most cases they have some sort of time factor that they are wanting to sell their item by.

Playing out the situation is very important as well. Like I said with misericordiam don't play out methods over and over on the same person, and don't push a price too low; This can guarantee a loss of sale and danger physically as well as the relationship with your buyer.

Lastly you need to know when to walk away. Some times the price isn't worth what their asking; you need to remember that you're doing this to make a profit not to be their friend. If you aren't comfortable with the price then politely conclude the negotiation and walk away. It's key to leave on a good note even if they're being a ass hole. I can't tell you how many times I turned my back and opened my car door and they come running back with a "WAIT! How about this", or call me the next day lowering the price.

Well that's all I have to say for now, I'll update this thread as needed. I hope someone can find this information useful ?

Aquamanislegit - June 21, 2015, 1:31 am

lol bro i got like 10 pallets sitting in my back yard you got to be kidding me about the love seat for \$500 haha seriously i could make those in half an hour i also have 2 pales full of those little wheels.

Purps - June 21, 2015, 1:31 am

Now this, is how to make money. Low effort, relatively low costs, and a decent potential profit. Great share.

Aquamanislegit - June 21, 2015, 1:32 am

haha ill make and sell those pallet chairs for \$500 thats ridiculous

Who Soup - June 21, 2015, 1:54 am

(Jun 21, 2015 01:31 AM)Purps Wrote: [\[CITE\]](#) Now this, is how to make money. Low effort, relatively low costs, and a decent potential profit. Great share.

Not sure if you're being sarcastic or if you really mean it ?

Purps - June 21, 2015, 2:06 am

(Jun 21, 2015 01:54 AM)Who Soup Wrote: [\[CITE\]](#) Not sure if you're being sarcastic or if you really mean it ?

That was not sarcasm. It's more of the mentality, than the actual methods themselves. As you said, a passion for money.

Who Soup - June 21, 2015, 3:29 am

(Jun 21, 2015 01:32 AM)Aquamanislegit Wrote: [\[CITE\]](#) haha ill make and sell those pallet chairs for \$500 thats ridiculous

I made some small chairs that sold for \$150 - \$200. Considering I got the pallets for free and there are thousands of tutorials to make all kinds of shit it's a really nice way to make money if you have the drive and the skill to do it.

SIM-2404665 - June 21, 2015, 6:43 am

(Jun 21, 2015 01:32 AM)Aquamanislegit Wrote: [\[CITE\]](#) haha ill make and sell those pallet chairs for \$500 thats ridiculous

The pallets that sold were \$500 were not the basic chairs the tutorial showed. They had padding on them which is probably why they cost \$500.

Feanor - June 21, 2015, 6:45 am

No one in their right mind would pay \$500 for one of those where I live, but good on you.

SIM-2552982 - June 21, 2015, 12:51 pm

(Jun 21, 2015 06:45 AM)Feanor Wrote: [\[CITE\]](#) No one in their right mind would pay \$500 for one of those where I live, but good on you.

Sometimes, when something simple sells for a high price, people think they need it. You can exploit that

Lenchmob - June 21, 2015, 1:39 pm

Very nice to see some other people contributing, this looks nice and I am suprised you didn't turn this into a ebook

NoobCell - June 21, 2015, 2:00 pm

You really made me think here, thanks for sharing this, think it's really gonna help me

Rob_Tatau - June 21, 2015, 6:57 pm

Great guide. I recently just made a new account because I think my account from 2012 was deleted, but this is only like the second thread I've seen where you don't have to be an uber or leet and pm them for the ebook download. Lol props dude, I appreciate it

Mons - June 21, 2015, 7:00 pm

Nice advice you got there, mate.
I can vouch for this shit.

Schnitzel - June 21, 2015, 7:03 pm

Nice method, I used to buy tons of iphone earphones / chargers from aliexpress and ship them to my friends adress so I wouldn't get caught and end up paying more for importing such a big amount at once. Then I would sell them to friends / locals from facebook groups for higher prices, for example i'd buy 10 iphone chargers for 0.70\$/p and then sell them for 5-7\$/p.
Small profit but if you keep doing it for like a month or so its real good money.

Vyncronium - June 21, 2015, 9:53 pm

Nice man, very nice. I might try this some day!

EternalSlayer - June 21, 2015, 10:05 pm

Good work man, I say lucky however on the bike sale haha. Typically it would of taken longer!

Ta-kun - June 21, 2015, 10:14 pm

Really great share. Although now you've got me looking at pallet furniture...

matej203 - June 22, 2015, 3:29 am

This is just great. Very usefull and inspiring!

HIGH PAID FELLA - June 22, 2015, 3:33 am

Costs a lot of time and work though, I rather keep it simple. But that's for me, great thread OP.

Retaw - June 22, 2015, 7:56 pm

There are always free pallets on CL too, if you want to make even more money. :)

NoobCell - July 10, 2015, 9:21 am

Just want to give a MASSIVE!! thanks to OP, saw this thread a while back and decided to put it into action, been making these:

Spoiler ([Click to View](#))

<https://i.imgur.com/8KgCQKt.jpg>

<https://i.imgur.com/wjakLHy.jpg>

They are wood planters (for planting flowers in gardens :P)

They cost me less that £1.50 (\$2.30) to make 1 & been selling them for £10 (\$15.50) each, sold 6 so far so made some epic profit :P

SIM-2404665 - July 10, 2015, 3:23 pm

(Jul 10, 2015 09:21 AM)ZillaBoom Wrote: [\[CITE\]](#) Just want to give a MASSIVE!! thanks to OP, saw this thread a while back and decided to put it into action, been making these:

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That is really a great idea. You could also add a finish to them or something, and charge a bit more too. (They would look better, but still a great idea)

NoobCell - July 10, 2015, 4:32 pm

(Jul 10, 2015 03:23 PM)ben027 Wrote: [\[CITE\]](#) That is really a great idea. You could also add a finish to them or something, and charge a bit more too. (They would look better, but still a great idea)
I varnished some other's but they looked terrible :P need to wait till I can get some wood stainer

OurBoy - July 10, 2015, 9:01 pm

TBH when I saw the title I thought it gonna be some blackhat method, but have to admit reselling is just ever green.
Congrats!

Who Soup - July 11, 2015, 1:21 pm

(Jul 10, 2015 09:21 AM)ZillaBoom Wrote: [\[CITE\]](#) Just want to give a MASSIVE!! thanks to OP, saw this thread a while back and decided to put it into action, been making these:

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Means the world to me that someone took my advice to heart. Glad to hear it's working out for you ?

Meow - July 11, 2015, 1:23 pm

"I feel bad sleeping because every second I'm sleeping is a second I'm not making money." I think this is best thing I've heard in a while.

RealPseudo - July 13, 2015, 8:20 pm

Flipping is by far the best way to make money!

Rule #3 is basicly the most important when it comes to flipping. Don't ever choose anything you may actually be interested in, go on Kijiji or Craigslist in your area and any items around \$500-1000 offer %50 of that. Not a dollar more.

1/5 Sellers will take your offer, The 4/5 Sellers will most likely take offence, But who cares.. Reply to 30 adds every morning and by supper you will have a handful of people needing money instantly that will sell it for next to nothing.

I use to do this and I would have the items sold to someone else before I had even purchased it from the originall seller guarenteeing I wouldnt sit on it for more than a few hours, You pay more on items you want so if your paying more than %50 its not worth it

DOSH - July 13, 2015, 9:03 pm

I really like the flipping method with the 25% off and the misericordiam trick. thanks for the share I'll try this with some cheap stuff and come back if it works.

NoobCell - July 14, 2015, 11:35 am

(Jul 11, 2015 01:21 PM)Who Soup Wrote: [\[CITE\]](#) Means the world to me that someone took my advice to heart. Glad to hear it's working out for you ?

I seriously cannot thank you enough, iv sold 6 Wood Planters today & got orders for another 8 this week :P you've made a career for me, lol

Username14500 - July 14, 2015, 2:07 pm

haha ill make and sell those pallet chairs for \$500 thats ridiculous

NoobCell - July 14, 2015, 3:04 pm

(Jul 14, 2015 02:07 PM)Username14500 Wrote: [\[CITE\]](#) haha ill make and sell those pallet chairs for \$500 thats ridiculous

May sounds ridiculous, but it works :P

kratomfiend - July 15, 2015, 8:28 am

I once built some benches from old farm pallets with a friend at about age 11, we sold 4 of them to locals for £10 each. It doesnt seem much now but at the time we thought we were fucking rich, really enjoyed making them aswell!