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Thread: [\[Tutorial\] How To Start Dropshipping On Ebay!](#)

Mix - March 18, 2019, 11:16 pm

Sociopaths Tutorials - How To Start Dropshipping On eBay | By Mix3rz

Today I am going to be teaching you how to start dropshipping, now I am mainly going to surround this tutorial dropshipping on ebay, but you will get the gist so you can use the same logic to do it on amazon or even make your own website and go from there. I must say this guide may make you money as its dropshipping and if you get no sales then you will lose money, so be careful with what you sell because if you don't get enough attention then it's all gone. Money down the drain for the experience. I take no responsibility for your actions so please don't come back to me complaining that my guide lost you money, I am just doing this from my experience.

Now that I've cleared that all up I am going to make this tutorial into a few stages to make it very easy to understand and If you already know how to dropship then you can skip a few stages to skip the basic stuff that people may not know yet.

Stage 1: Suppliers

When finding the suppliers for your dropshipping business, You need to check if they have any different shipping methods and where they will ship to.

Another thing you need to understand is how long does it take the supplier to process your order and how long it will take for the package to arrive, If they don't ship worldwide is another thing to keep in mind.

The quality of the product is key as if you start selling something that isn't what the customers want or they don't do what they are meant to do then you are going to get bad reviews and no more repeat customers. In the long run I find ordering one for yourself is a great way to test the product to see if it's up to your standards, but you can always rely on the product reviews.

Once you have found your supplier from whatever website (for example aliexpress) Contact them and let them know you want to become a retailer for their product/products and see what there policies on dropshipping. This can lead to many results but is the first step to dropshipping with ease. You can always not contact them and just buy the product manually and send it to the address from your customers.

Stage 2: Products

I wanted to put this before stage 1 but if you find a supplier that is reliable then they should have a large range of things you can buy from them to base your shop around it. So if you have a product in mind then skip this stage as its just a little advice for people to follow who are new to the business.

So when you want to dropship you want to make sure the product has a demand for it otherwise no one will buy anything from you, on ebay there is a large demand for many items but I would recommend you do some research on what is trending with high sales on ebay currently as it will be worth it in the long run, Following sale trends helps a huge amount!

From my experience when selling on ebay I have mainly focused on tech, But I know we all have our own idea so I am going to add a spoiler below with a list of ideas for people that need some ideas, the list is the items I have considered dropshipping before but never got around to it yet. (I

seriously have a google doc with them all on as a list so this is the easiest bit of this thread.)

Spoiler ([Click to View](#))

Artificial Flowers

Yoga Mat

Facial Masks

Sunglasses

Nail products

USB Charging stations

Handbags

Dental products

Waterproof Bags

Printed Socks

Please note that there is many more for you to chose from but I hope this has given you an Idea on what you can drop ship.

Stage 3: Setting Up Your Ebay Account

So its very easy to make an ebay account, But I want to advice everyone as I honestly know some people don't really know what they are doing.

When you are making, your account try and make you account look as professional as possible, this means don't use stupid names that don't relate to your products, other wise people are going to question the account and it may even make the customers not want to buy from your ebay store, I know it sounds silly but it does happen.

When setting your account you want to make sure you have linked your Paypal account, if you have a verified Paypal then the whole process is very easy as you should get payments almost instantly and payments wont get put on hold. But you may be required to provide a tax ID for ebay as you are using your account for selling. If you don't know, your tax ID or don't have one please google it because you are a bit behind. If you want to gain some ratings on the account then buy some feedback, there is load of members on ebay doing it and it's a great way to make your account look decent. If you already have a decent rated account and it can somewhat relate to your products then go ahead and just use that, saves a lot of time and effort but can be risky.

Now your ebay account profile page is a HUGE deal, you need to make it look professional and detailed, this way everyone sees that the account is a proper business, this means you need to make your policies known, A detailed description of the business, It doesn't have to be long but make sure it's not a 1 liner.

Having a decent background can help with certain niches, but it isn't as important.

Stage 4: Creating Your Ebay Listings

Now this bit can be very easy as earlier I mentioned that if you contacted the supplier you would be able to see if they have product information you can use. It can be very easy to just copy and paste the information they have of the product Over to your Ebay listing(s)

I want to recommend that using the buy now sale option is key here as auctions take to long and makes the store look a bit weird, So make sure you make all products you are selling on Ebay "Buy it now"

Pricing can be based on what profit you want to make, but it needs to be in the area of other products on eBay as if you priced your products \$20 over someone selling similar items the buyer is most likely going to go to that seller and not you. So again you are going to need to keep an eye on what other sellers are selling at and base it around them but make sure you are making a decent profit. From my experience I have found that having a maximum price different of \$10 is decent as most people will find that reasonable. Take your time on this step as the price can make a huge number of sales or none at all, it's as simple as that.

Stage 5: Managing Your Sales & Maintaining Your Store

Now that you have followed the last four stages it's time to make some decent money.

Managing your eBay account is very easy just keeping up to speed with your orders so that you can get the best ratings from your customers, If you want to make sure your orders are done within a few hours connect your phone to eBay so that you get notified when someone buys your item(s) that way you can instantly respond with their details to get the supplier to send the package out. But make sure they have paid because you don't want to lose out on money.

When the supplier runs out of stock on the item you are selling, you will want to suspend the item until the item comes back in stock with the supplier, this may even mean you can increase the amount for the item if the demand is high.

When your suppliers products become discontinued you will want to remove the product from your store and add a new product to replace it. Also make sure you keep the account active with new items weekly as it can help with sales massively, it helps with the store rep & can even get some customers to come back to your store.

Now the last thing you want to worry about is serious, and that's your customers complaining, You want to respond to theses and try to resolve them ASAP because it can make your store look bad if you don't, it will also show you are loyal to your customers. Even if the customers are being, stupid try and make sure they are telling the truth about there claims, If need be bring eBay into the situation to help out, they can help a lot if you ring them up as they can almost instantly close the dispute and make everything an ease.

The last thing I want to say is I hope this tutorial has helped you understand how to start dropshipping on ebay, if anyone has any questions feel free to reply with them or just Pm me I am around a lot of the time so I will reply to as many as possible and as soon as possible. Good luck out there!

Lovebox - March 20, 2019, 10:24 pm

But i seen that Ebay is not accepting drop shipping and they are closing/suspending the accounts.

Meow - March 20, 2019, 10:37 pm

(Mar 20, 2019 10:24 PM)Lovebox Wrote: [\[CITE\]](#) But i seen that Ebay is not accepting drop shipping and they are closing/suspending the accounts.You're allowed to fulfill orders from the supplier but you're not allowed to list an item on eBay and then purchase the item from another retailer or

marketplace that ships directly to your customer.

Quote: Drop shipping, where you fulfill orders directly from a wholesale supplier, is allowed on eBay. Remember though, if you use drop shipping, you're still responsible for the safe delivery of the item within the time frame you stated in your listing, and the buyer's overall satisfaction with their purchase.

However, listing an item on eBay and then purchasing the item from another retailer or marketplace that ships directly to your customer is not allowed on eBay. In such cases, we may remove your listings from search, display them lower in search results, or remove them completely from the site. We may also limit, restrict or suspend your ability to buy, sell, or use site features on eBay, and you could lose any special status and/or discounts associated with your account.

<https://www.ebay.com/help/selling/posting-items/setting-postage-options/drop-shipping?id=4176>

Lampard - March 21, 2019, 11:33 am

(Mar 20, 2019 10:37 PM)Meow Wrote: [\[CITE\]](#) You're allowed to fulfill orders from the supplier but you're not allowed to list an item on eBay and then purchase the item from another retailer or marketplace that ships directly to your customer.

<https://www.ebay.com/help/selling/posting-items/setting-postage-options/drop-shipping?id=4176>

How would they know that you bought the item later and shipped it to them??

Mix - March 21, 2019, 11:02 pm

(Mar 21, 2019 11:33 AM)Lampard Wrote: [\[CITE\]](#) How would they know that you bought the item later and shipped it to them??

You can do this two ways, One of them is when you are in contact with the supplier you will be able to do manual orders by their email or some special site they may have for there retailers to order from to get it out to them quicker, if you dont have contact with the supplier you need to just order it manuals and go from there.

OneEightSeven - March 21, 2019, 11:17 pm

Posting so I can come back later

Unjoker - March 28, 2019, 9:38 am

Nice brief tutorial for beginners like me