

Forum:[Hack Forums](#)

Thread: [Product Sourcing \(Cheaper Than Ali\) & Fulfillment Service for Dropshippers](#)

There - November 27, 2019, 12:29 pm

Most dropshippers don't do this because finding the right people to do it in China with cost transparency is near impossible.

My partner and I have access to multiple fulfillment centers in China, over 100 sourcing agents all over Asia, access to exclusive shipping lines (air) and exclusive shipping discounts (air and sea). My partner has done sourcing work for some of the biggest chain stores over the last 7 years. I've been helping him for the last year and am now ready to offer this service to dropshippers as part of a test for a platform we want to eventually build out.

This service can easily add 5-15% to your profit margins.

I will offer this service to anyone on here that has a volume of at least 300 pc/month of the same product.

I guarantee a better price than what you are getting right now. Both on sourcing and fulfillment.

You can either opt for product sourcing only (granted you have someone in China that can reship the item to your customers) or sourcing + fulfillment.

If you opt for fulfillment as well, quality check as a service (1 in 20) will be added for free.

Process:

- You let me know what your product is (you'll have to trust me with it, I can sign NDA) and current costs

- I check with my partner and the agents

- I quote you within 3 days

- We proceed

If you don't have the required 300 pc/month minimum volume, you'll have to pay for the research and negotiation process.

[contract=tid]Start Contract[/contract]

G?df?t?? - November 30, 2019, 1:55 pm

Posting for future reference.

Interested in this service.

Threat - December 2, 2019, 7:38 pm

Posting here to check back later, very interested.

Southside - December 2, 2019, 7:49 pm

Hi,

Can find brand products too(Samsung, Xiaomi, Apple) or only generic ones as in Ali?

Thanks

There - December 3, 2019, 3:16 pm

(Dec 2, 2019 08:49 PM)BocaJrs Wrote: [\[CITE\]](#) Hi,

Can find brand products too(Samsung, Xiaomi, Apple) or only generic ones as in Ali?

Thanks

Only generic products, no big brands. This service is for dropshippers or people that are into Amazon FBA.

Selling branded items would be illegal, you can't really sell branded items on Shopify or Amazon unless the brand recognizes you as an authorized reseller.

Later on, if your product starts getting high volume we can private label it.

kotf - December 16, 2019, 12:45 am

sweet im book marking your service

znc - January 27, 2020, 11:18 am

still waiting for a response

There - January 27, 2020, 11:38 am

(Jan 27, 2020 12:18 PM)Ecom Zinc Wrote: [\[CITE\]](#) still waiting for a response

Agents are doing research on your product. It has been 3 days and will take a couple days longer. I can guarantee we will get a better solution than your past private agent.

znc - January 27, 2020, 12:32 pm

(Jan 27, 2020 12:38 PM)There Wrote: [\[CITE\]](#) Agents are doing research on your product. It has been 3 days and will take a couple days longer. I can guarantee we will get a better solution than your past private agent.

Sounds good, thanks for the update

Sickness - February 8, 2020, 10:14 am

(Jan 27, 2020 01:32 PM)Ecom Zinc Wrote: [\[CITE\]](#) Sounds good, thanks for the update
How did it went?

znc - February 13, 2020, 7:05 pm

(Feb 8, 2020 11:14 AM)Sickness. Wrote: [\[CITE\]](#) How did it went?

Vouch for OP. He found the product we were looking for at a cheaper cost than anywhere I could find even through agents and other contacts I have.

Definitely hit him up if you want to increase your profit margin.

Hugh Hefner - March 15, 2020, 2:59 pm

Really interested. Posting here to come back later. Good luck with work dude.

unusualdd - May 3, 2020, 8:51 pm

This for dropshipping from China only? Or is this private label? Can you PM me with your contact info?

Itddisturbed - May 4, 2020, 4:03 am

Interested, I currently have a few products doing 100+ sales per day, can you PM me?

There - May 6, 2020, 12:06 pm

(May 3, 2020 08:51 PM)unusualdd Wrote: [\[CITE\]](#) This for dropshipping from China only? Or is this private label? Can you PM me with your contact info?

Can do both at better quality & pricing than your current deal. PMed you.

(May 4, 2020 04:03 AM)ltdisturbed Wrote: [\[CITE\]](#) Interested, I currently have a few products doing 100+ sales per day, can you PM me?
PMed.

We've been shipping all throughout this coronavirus situation with private shipping lines. Had one dropshipper off-site scale to \$600k/m thanks to this service.

billybonkers - May 6, 2020, 1:45 pm

Are you legally registered somewhere?

There - May 7, 2020, 8:09 pm

(May 6, 2020 01:45 PM)billybonkers Wrote: [\[CITE\]](#) Are you legally registered somewhere?
Yes, registered in Canada and China.

Reworded the OP and upped the volume requirement to 300pc/m.

The Director - May 7, 2020, 9:51 pm

Interested in this for the future, what's the shipping average arrival time for USA? Seeing how it compares to FBA. Lmk, thanks.

yeabuddy - May 10, 2020, 2:52 pm

Subscribing to this for later. Am interested

KyO - May 10, 2020, 3:56 pm

posting to come back later !

There - May 16, 2020, 11:08 am

(May 7, 2020 09:51 PM)The Don Juan Wrote: [\[CITE\]](#) Interested in this for the future, what's the shipping average arrival time for USA? Seeing how it compares to FBA. Lmk, thanks.

Depends on the shipping line and forwarder. Varies between 7 to 90 days. The line we are currently using is lesser known by agents and currently delivers under 30 days at great price.

Whatever your current sourcing and/or fulfillment deal is, we can beat it.

TrueFalseKing - May 25, 2020, 6:19 pm

Will you be giving us individuals or organizations? Dropshipping is something that I've been considering/have the funds to do. But currently there's capital control where I reside, there are monthly restrictions on how much I can spend online. In other words, I'd be interested in paying crypto

unusualdd - May 25, 2020, 8:53 pm

(May 6, 2020 12:06 PM)There Wrote: [\[CITE\]](#) Can do both at better quality & pricing than your current deal. PMed you.

PMed.

We've been shipping all throughout this coronavirus situation with private shipping lines. Had one dropshipper off-site scale to \$600k/m thanks to this service.

Hey bro, I hit you up on discord but looks like you just ignored me. Hit me back up when you get the

chance.

There - May 26, 2020, 1:30 pm

(May 25, 2020 06:19 PM)SIM-4103183 Wrote: [\[CITE\]](#) Will you be giving us individuals or organizations? Dropshipping is something that I've been considering/have the funds to do. But currently there's capital control where I reside, there are monthly restrictions on how much I can spend online. In other words, I'd be interested in paying crypto

You can hit me up when you have some volume, as it stands the volume requirement for this service is 300 units/month of the same product. And yes you can pay in crypto.

(May 25, 2020 08:53 PM)unusualdd Wrote: [\[CITE\]](#) Hey bro, I hit you up on discord but looks like you just ignored me. Hit me back up when you get the chance.

Sorry was busy yesterday, replied to you on there. I get back to all messages within 24 hrs.

There - January 10, 2021, 11:46 am

We've been offering this service to very successful dropshippers off-site and are now developing our own integrated Shopify app for completely automated fulfillment and billing. We shipped 1.2M parcels in December with average delivery time of 12 days (US, UK, AU, CA).

Here is an update regarding Chinese New Year.

Most factories will be closed from Jan 25 to Feb 20. This means that there will be no production for about 25 days.

Forwarders will be closed from Feb 5 to Feb 17. Nothing can be shipped during those days. We do not have to worry about backlog for more than 2-4 days following this because our private forwarders give us priority.

Suggestions are as follow:

- Preparing inventory leading up to Jan 25 to fulfill orders from Jan 25 to Feb 5 (we offer free storage)
- Slowing down or stopping sales from Feb 2 to Feb 15
- If not stopping sales, letting clients know that there will be delays with orders made from Feb 2 to Feb 15

After Chinese New Year, we typically see better forwarder shipping rates coupled with our discounts. It is usually the most profitable period and will give you a bigger competitive advantage.

hosmail - January 10, 2021, 10:21 pm

Really interested in this service. Posting here to come back later. Good luck mate.

SIM-3186832 - January 24, 2021, 4:23 am

(Dec 3, 2019 04:16 PM)There Wrote: [\[CITE\]](#) Only generic products, no big brands. This service is for dropshippers or people that are into Amazon FBA.

Selling branded items would be illegal, you can't really sell branded items on Shopify or Amazon unless the brand recognizes you as an authorized reseller.

Later on, if your product starts getting high volume we can private label it.

This is wrong by the way. You can sell items from brands without being an authorized reseller, as long as the logistics chain has an official distributor. Retail arbitrage is not illegal.

Fresco - April 22, 2021, 4:06 pm

Hi,

Still offering this service?
If yes, please send me a PM.

As im not from US/CA/EU, have few questions about shipping costs, time, etc.

Thanks

There - May 2, 2021, 11:41 pm

In the past months we've helped top-selling e-commerce brands pivot from Chinese fulfillment to US, all while reducing their COGS and improving product branding. Two clients so far were able to sell their stores for over \$5m thanks in part to our branding and supply chain optimization. Still offering this service to HF members as long as you are getting over 50 orders a day.

We guarantee a better deal than your current sourcing, fulfillment (China, US) & product development solution.

There - January 24, 2022, 6:15 pm

Service has grown immensely in the last year. We have helped brands optimize their COGS and development and grow their valuation upwards of 8-figures. We now have exclusive deals with ocean freight forwarders and can get cargo to our US warehouses within a month. Also have a team of mechanical engineers working full-time at our offices in China. I am not able to edit the OP but most of the details still stand. Had two clients so far from HF, posting again to see if any are still in the eCommerce game here.

Weare2 - May 8, 2022, 7:52 am

Seems interesting, commenting for future use

Stanley - January 11, 2023, 6:15 pm

I'm Stanley HF's helper bot. This OP (original poster) of this thread wants everyone to see this page and has elected to bump it to the top of the showthread listing. Since HF doesn't want a ton of LQP (Low Quality Posts) this is the best method of bumping your content. There is a small ?yte fee for each bump. Any OP can bump any of their threads on HF from the linked icon on the top of their first post.

If you haven't already read the first post of this thread we encourage you to do so.

Thanks,
Stanley

KyO - February 24, 2023, 9:03 am

saving this for later

EbonCipher - July 21, 2024, 2:29 pm

posting to come back later

NoTail - October 16, 2024, 9:59 pm

hmm, OP has been inactive lately, wonder if you are still offering this service