

Forum:[Hack Forums](#)

Thread: [Interview Tips?](#)

funtela - January 23, 2020, 7:08 pm

I have an interview tomorrow at the front office of my company. It's my second interview. I had an interview with the manager a couple of days ago. Tomorrow at noon, I have an interview with the corporate manager ?

I feel like this position may be a little too out of my league. But I'd love the challenge. I originally applied looking for something part time close to home. I didn't realize that it was a pretty large company that owns dozens of complexes. The position that's open is for Leasing Manager. I really have no management experience, but she kept telling me that she loved my resume and I'm exactly what they're looking for.

I worked as a "manager" for my dad's company a few years ago. But it wasn't too much work. Just setting up appointments accordingly, scheduling the workers, and managing the digital marketing. I've never had management experience for a company like this.

I've never been this nervous for an interview lol. I'm NOT good at hiding when I'm nervous. And I'd hate for them to see that considering me for a management position. Like I said, I'd love this challenge. And even better that it's where I live. Any tips would be appreciated :)

Simplicity! - January 23, 2020, 7:10 pm

Speak clearly and be assertive while still keeping in mind what your goal is.

Fake it till you make it.

It should seem as it's natural for you to manage people and express yourself.

funtela - January 23, 2020, 7:12 pm

(Jan 23, 2020 08:10 PM)Simplicity! Wrote: [\[CITE\]](#) Speak clearly and be assertive while still keeping in mind what your goal is.

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Exactly. I have no clue how to fake that.

Simplicity! - January 23, 2020, 7:15 pm

(Jan 23, 2020 08:12 PM)funtela Wrote: [\[CITE\]](#) Exactly. I have no clue how to fake that.

How many interviews have you attended? (in total)

funtela - January 23, 2020, 7:18 pm

(Jan 23, 2020 08:15 PM)Simplicity! Wrote: [\[CITE\]](#) How many interviews have you attended? (in total)
Around 7-8 total.

Truth - January 23, 2020, 7:19 pm

Over promise & over deliver.

If its in person, it should be a given/easier as you can overcome any objection they bring up while looking them in the eyes with a smile :)

Simplicity! - January 23, 2020, 7:22 pm

(Jan 23, 2020 08:19 PM)Truth Wrote: [\[CITE\]](#) Over promise & over deliver.

If its in person, it should be a given/easier as you can overcome any objection they bring up while looking them in the eyes with a smile :)

If it's a big company like OP stated, then I would avoid overdoing it. They've probably interviewed enough people to recognize blatant liars.

Truth - January 23, 2020, 7:35 pm

(Jan 23, 2020 08:22 PM)Simplicity! Wrote: [\[CITE\]](#) If it's a big company like OP stated, then I would avoid overdoing it. They've probably interviewed enough people to recognize blatant liars.
never said anything about lying lol

An ethical person will always deliver their promises. The fact you think it was otherwise shows something but I would rather not get off topic

The best bet, is always to just contact the CEO/founder tho, that is normally the more competent person over managers.

Begin with the end in mind.

Unsure on OP situation but for me to work for someone, I would go for equity, that way in a way im working for myself too

Granted, I am past this stage in my life. I am mostly a business owner & investor. So my advice is probably a different view

Simplicity! - January 23, 2020, 7:37 pm

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What I wanted to say is that a person with high promises in an interview looks the same way as someone saying "no-risk investment" to an investor. You should understand what I mean now, I guess?

Charger - January 23, 2020, 7:47 pm

STAR.

And since you're doing a second interview with a high ranking person, as soon as you sit down, thank them for taking time to interview you.

Truth - January 23, 2020, 7:47 pm

(Jan 23, 2020 08:37 PM)Simplicity! Wrote: [\[CITE\]](#) What I wanted to say is that a person with high promises in an interview looks the same way as someone saying "no-risk investment" to an investor. You should understand what I mean now, I guess?

Your view is assuming the person is a liar, without evidence. A competent/honest person would dig deeper to make sure the person can deliver by asking questions & of course fact checking.

Which is why I mentioned being ready to overcome their objections. Tho the best way is to present so there is no objection and its a no brainier.

Which doesn't make it "high promises" it makes it honest promises.

There is always risks, but making it low risk and high reward would be the way to go.

funtela - January 23, 2020, 7:48 pm

(Jan 23, 2020 08:47 PM)Charger Wrote: [\[CITE\]](#) STAR.

And since you're doing a second interview with a high ranking person, as soon as you sit down, thank them for taking time to interview you.

What is STAR?

Charger - January 23, 2020, 7:49 pm

(Jan 23, 2020 08:48 PM)funtela Wrote: [\[CITE\]](#) What is STAR?

It's an interview technique.

Situation

Task

Action

Result

funtela - January 23, 2020, 7:50 pm

(Jan 23, 2020 08:19 PM)Truth Wrote: [\[CITE\]](#) Over promise & over deliver.

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I understand what you're saying. Technically we all promise to over deliver in all interviews.

I'm thinking of what situations or scenarios they might ask me.

V?rt - January 23, 2020, 7:58 pm

My biggest things would to be relax and make sure you don't show signs of being nervous, not because their bad, but because it may make your answers not normal. Before you walk into the room take some deep breaths and tell yourself that you got this. That's what I do, and I can say it makes me feel way better.

Trip - January 23, 2020, 8:14 pm

Walk in like you own it. Good advice

Blogger - January 23, 2020, 10:59 pm

(Jan 23, 2020 08:08 PM)funtela Wrote: [\[CITE\]](#) I feel like this position may be a little too out of my league. But I'd love the challenge. When they ask why you want the position, or why they should hire you, say that exact line. This will make their ears perk, especially if they were thinking the same thing. I personally hate hiring people who are over qualified for the job, these people are usually not trainable. Although I don't like my time wasted, hearing something like that would tell me that you

really want the job and are willing to do what it takes to make it work. Win win.

(Jan 23, 2020 08:08 PM)funtela Wrote: [\[CITE\]](#) The position that's open is for Leasing Manager. I really have no management experience, but she kept telling me that she loved my resume and I'm exactly what they're looking for. The resume gets you in the door but your personality keeps you in the room. If they called you for an interview, especially a second one, they're interested in you. Don't even think about the managerial experience when you go in for your interview. I can guarantee that they're not.

(Jan 23, 2020 08:08 PM)funtela Wrote: [\[CITE\]](#) I've never been this nervous for an interview lol. I'm NOT good at hiding when I'm nervous. And I'd hate for them to see that considering me for a management position. Like I said, I'd love this challenge. And even better that it's where I live. Any tips would be appreciated :) Pro Tip: Don't be intimidated or nervous. Always remember that they are the ones that are hiring. This means that they need you as much as you need them. Treat the interview as such. Remembering this will usually give you the confidence that you need to pass an interview with flying colours.

Stork - January 23, 2020, 11:07 pm

Don't show up late or drunk is a good start

Pillsbury Doughboy - January 24, 2020, 2:02 am

Always make sure you ask questions. If you don't have a question, ask them what a normal day on the job in the position you seek looks like.

funtela - January 24, 2020, 5:57 am

(Jan 23, 2020 11:59 PM)Blogger Wrote: [\[CITE\]](#) When they ask why you want the position, or why they should hire you, say that exact line. This will make their ears perk, especially if they were thinking the same thing. I personally hate hiring people who are over qualified for the job, these people are usually not trainable. Although I don't like my time wasted, hearing something like that would tell me that you really want the job and are willing to do what it takes to make it work. Win win.

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Pro Tip: Don't be intimidated or nervous. Always remember that they are the ones that are hiring. This means that they need you as much as you need them. Treat the interview as such. Remembering this will usually give you the confidence that you need to pass an interview with flying colours.

This is incredible advice. Thanks so much dude. I'll read this over a few times. My interview is in 3 hours ?

James Burnham - January 24, 2020, 6:41 am

I have never been to an interview, so probably I am not the best person to give tips but when I need a job done and I filter freelancers I need them to show me they have the mentality "I really want to help you" and not the mentality "I want to maximize my profit, I don't really care about you". Small lies no matter how insignificant, make you look like you don't give a f about the guy who is going to hire you.

Yin Yang - January 24, 2020, 6:45 am

Eye contact, give examples and metrics of what you did with your dad's company, and how that'll help and grow the company you're applying to.

Definitely look it up and ask questions about the company. (E.g., what's the work atmosphere like? What's a typical day look like for me? How can I grow myself within the company?)

You'll be Gucci fam, u got this \$\$\$

gore - January 24, 2020, 7:21 am

Take some deep breaths, maintain eye contact, and make sure you understand the questions before you answer them. Ask for clarification if you don't.

Shake hands coming into and leaving. Thank them for their time upon exiting. Try to keep minimal general conversation so you don't seem like a robot, but not too much to where you seem like a jokester.

I do oral board rating at my job, those are the points a lot of people miss out on. Good luck.

funtela - January 24, 2020, 7:28 am

(Jan 24, 2020 08:21 AM)gore Wrote: [\[CITE\]](#) Take some deep breaths, maintain eye contact, and make sure you understand the questions before you answer them. Ask for clarification if you don't.

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I appreciate the tips man. I've been told to look people in between the eyes. Right above the nose. It supposedly looks like direct eye contact. Is this true or advisable?

gore - January 24, 2020, 7:37 am

(Jan 24, 2020 08:28 AM)funtela Wrote: [\[CITE\]](#) I appreciate the tips man. I've been told to look people in between the eyes. Right above the nose. It supposedly looks like direct eye contact. Is this true or advisable?

I'm sure it would look pretty close if anything lol! As long as you're not staring at the floor, fumbling with your hands, etc I'm sure it would be fine.

funtela - January 24, 2020, 9:54 am

I got the job! Thank you all. They are giving me a call in a few hours to let me know my salary and if I agree with it. I'm more than likely going to agree with whatever number they give me. I'll just say that as long as there is plenty of room to grow and earn more.

Stork - January 24, 2020, 10:11 am

(Jan 24, 2020 10:54 AM)funtela Wrote: [\[CITE\]](#) I got the job! Thank you all. They are giving me a call in a few hours to let me know my salary and if I agree with it. I'm more than likely going to agree with whatever number they give me. I'll just say that as long as there is plenty of room to grow and earn more.

Nice buddy see I told you don't show up late or drunk and you got it!

V?rt - January 24, 2020, 10:12 am

(Jan 24, 2020 10:54 AM)funtela Wrote: [\[CITE\]](#) I got the job! Thank you all. They are giving me a call in a few hours to let me know my salary and if I agree with it. I'm more than likely going to agree with whatever number they give me. I'll just say that as long as there is plenty of room to grow and earn more.

Congratulations man! I'm sure they'll give you a great number.

Django - January 24, 2020, 11:00 am

Be friendly, polite, courteous, honest, and yourself! Think of it as you're trying to sell a product, the

only difference is it's not a product but your skill set. Think of reasons why you think you make for a good fit, list anything that has some sort of overlap with the position you're applying for, tell them about yourself outside of work, what your hobbies are, what kind of drive you have, how you think you fit into their corporate culture, etc. Make sure to not speak too fast and to make good eye contact, good firm handshakes are always a plus.

You'll kill it OP. A little bit of confidence can go a long way. Just be yourself, and don't lie, and you'll be a-okay. If you get the position you've done great, and if you don't you still have done great cus you got invited for an interview anyway. Best of luck to you.

Lozemlpsum - January 24, 2020, 11:02 am

(Jan 23, 2020 08:10 PM)Simplicity! Wrote: [\[CITE\]](#) Speak clearly and be assertive while still keeping in mind what your goal is.

Fake it till you make it.

It should seem as it's natural for you to manage people and express yourself.

Best advice so far.

Be also confident, don't doubt your own skills as they are yet to witness what all you can do for them.

It's your job to help them become a better company, not 'hoping' they will accept you. No! They will accept you, because you are the best one so far. You're able to learn fast, be direct when needed to and yet a great team player.

If it's a job you have to 'connect' yourself with, like you have to pull some strings in order to be part of the team than don't follow up advice and refer to your friend. I'd say that Simplicity!'s advice is the best one so far. ?

Blogger - January 24, 2020, 11:02 pm

Congratulations on getting the job! Was the number satisfactory?

shadross - January 25, 2020, 12:59 am

hi. just dont lie to the guy

funtela - January 25, 2020, 5:56 am

(Jan 25, 2020 12:02 AM)Blogger Wrote: [\[CITE\]](#) Congratulations on getting the job! Was the number satisfactory?

They still haven't told me the exact number.

keztheguru - January 25, 2020, 7:02 am

Calm and collective, not too eager make them feel like they are missing out

genesiseher - January 26, 2020, 1:42 am

(Jan 25, 2020 01:59 AM)shadross Wrote: [\[CITE\]](#) hi. just dont lie to the guy
no shit sherlock lol

Nate - January 26, 2020, 4:13 am

Make sure to keep eye contact haha