

Forum:[Hack Forums](#)

Thread: [How would I go starting this business of mine ?](#)

JNath - April 19, 2025, 2:08 am

Hello everyone, I hope everyone's doing fine. Guys I come from India and we have access to lot of unemployed+employed tech savvy youths here.

I can find people able to work in almost every niche from frontend, backend to full-stack webdev. Devops, AI/ML, Software Dev, cybersecurity etc.

I can find college youths or experienced people willing to freelance at very low price as we don't get paid that much here comparing to USA.

So if I'd be taking US projects (in USD) and get projects made by Indians at low cost, I'd be making good money from my service based IT firm.

I was wondering how would I go starting a business/company like this ?

flyingshark - April 19, 2025, 2:14 am

just create a website, solve the WHY YOU - directly at the beginning and overdeliver in results.

understand that every country has their own way of dealing in business (hardcore examples:

germany, japan and middle-east)

get all of those people you know AND are reliable, in a roster.

start advertising.

???

Profit.

EIDT + PS: you want to start getting in a solution-based mindset, this is what i got after pasting your OP into chatgpt:

Launch Your USD-for-INR IT Outsourcing Shop: 10 No-BS Steps

Pick Your Battlefields

Define 2–3 core services (e.g. React front-end, Node.js back-end, AWS DevOps, ML PoCs).

Audit local talent pools: list 10 vetted devs per niche (GitHub, college networks).

Legal & Finance Foundation

Register a Pvt. Ltd. (INR15–20 K via online MCA portal).

Open a USD bank account (e.g. Citi, HDFC Forex) + set up invoicing (Zoho Books, QuickBooks).

Build a Lean “Studio” Team

Hire 3–5 core freelancers on fixed monthly stipends (INR20–40 K/month).

Draft simple NDAs + SOW templates (Google Docs).

Define Your USD-Pricing Formula

Benchmark US rates (e.g. \$50/hr for mid-level full-stack).

Apply a 40–50% margin: pay INR600–800/hr, bill \$50/hr -> pocket \$20/hr.

Craft a One-Pager & Portfolio

Single-page website with value prop (“US-grade code, India-grade costs”).

Showcase 2–3 mini case studies (real or mock) with metrics (performance, delivery).

Activate Outbound Sales

LinkedIn outreach: 20 CTOs/week, personalize via mutual contacts.

Upwork/Clutch profile: nail \$5K+ fixed-bid proposals, 1% acceptance aim.

Lock in First Project

Offer a “Pilot Sprint” (1 week, \$500) to prove quality + speed.

Use Trello/Jira + weekly Zoom demos for transparency.

Standardize Delivery & QA

Enforce code reviews (peer-to-peer on GitHub) + CI/CD checklists.

Automate testing (Jest, Selenium) and deploy via Terraform/Ansible.

Streamline Billing & Payments

Issue net-30 invoices in USD; accept wire transfers, PayPal, Wise.

Reconcile monthly, reinvest 20% into marketing/dev talent.

Scale & Optimize

After 3 paid pilots, hire 2 more juniors; pair-program under seniors.

Automate reporting (weekly dashboards), upsell maintenance SLAs.

Now: pick your niches, register your firm, and book that first \$500 pilot by Friday. Good luck—go turn that INR differential into USD profit!

Last side-note from myself: put those things above in a calendar and smash your daily goals in order to make this a reality. 30 days from now you could sit at your first income if you start right now.

Well you could make a website related the services people can work and be an intermediate man between services and you would charge a small comision

For example if your people would work with 2\$ per hour you will charge people who need freelancers 2.50\$ per hour so you will cut 50 cents as your share

Hopsin - April 19, 2025, 8:10 am

May I ask, what's your age ? Do you have any experience, if so where?

JNath - April 19, 2025, 8:31 am

(Apr 19, 2025 08:10 AM)Hopsin Wrote: [\[CITE\]](#) May I ask, what's your age ? Do you have any experience, if so where?

26, Computer science graduate and worked as a backend dev in past but been unemployed for couple of years as I was making some money online.

gnojedkire - April 29, 2025, 2:10 am

That certainly good , steady information!

flyingduck - April 30, 2025, 7:47 am

(Apr 28, 2025 07:22 PM)shatter Wrote: [\[CITE\]](#) The real reason this forum is fucking dead is. because good input like this is actively ignored.

thanks! i like to quote something to reply:

Where would we be, if everyone would say, "where would we be", and no one would go, to once have a look, where one would end up, if one would go?

- Kurt Marti

so in order that this forum gets back to the old glory, people have to start bring value again - without hoping for applause, just like business. hence why i hope people don't reply to me because they are busy taking action :)