

# Forum: [Hack Forums](#)

Thread: [What Every Young Entrepreneur Should Use & Avoid](#)

**Mxstermind** - July 9, 2026, 12:48 am

What Every Young Entrepreneur Should Use & Avoid

Some lessons are too expensive to learn yourself.

? Productivity System

Use:

? Calendar

? Notion (or similar)

? CRM

? Password Manager

? AI Assistant

? Meeting Notes

Avoid:

? Random notifications

? Endless meetings

? Multitasking

? Constant context switching

? Busy work

? Founder Daily Operating System

Every Morning

- Revenue dashboard

- Cash in bank

- Today's Top 3 priorities
- Biggest customer problem
- One sales activity

Every Evening

- Revenue generated
- Lessons learned
- Team update
- Tomorrow's plan
- One improvement

? Startup Financial Rules

Never forget:

- Know your runway
- Track CAC
- Track LTV
- Keep emergency cash
- Separate business & personal money

Red Flags

- Burn growing faster than revenue
- No monthly reporting
- Founder doesn't know the numbers
- High churn
- No cash forecast

? Founder Rules

- Build before announcing
- Sell before scaling

- Hire slow
- Fire fast
- Document everything
- Protect your reputation
- Focus on one thing
- Play the long game

## ? Sales Cheat Sheet

Every day:

- Reach out to 20 prospects
- Follow up old leads
- Ask for referrals
- Collect testimonials
- Close one deal

Remember:

- Follow-up closes deals
- Speed wins
- Listen more than you speak
- Every objection is feedback

## ? Weekly CEO Checklist

Monday

- Review revenue
- Review expenses
- Team meeting
- Product roadmap

- Marketing performance

Friday

- Wins & failures
- Customer feedback
- Hiring status
- Cash runway
- Goals for next week

Most of these lessons were learned after wasting time, money or opportunities.

Hopefully they save someone here from making the same mistakes.

What's one rule you'd add?

Building companies, systems & AI.

**hussain.spams** - July 10, 2026, 5:06 am

Thanks bro

**Mxstermind** - July 10, 2026, 2:12 pm

(Jul 10, 2026 05:06 AM)hussain.spams Wrote: [\[CITE\]](#) Thanks bro  
More than welcome bro

**Teej Yamom** - July 13, 2026, 9:56 am

thanks man